

## DANIEL N. POSNER

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### ACADEMIC APPOINTMENTS

Associate Professor, Department of Political Science, UCLA, 2005-present.

Visiting Associate in Political Science, California Institute of Technology, 2005-present.

Assistant Professor, Department of Political Science, UCLA, 1998-2005.

National Fellow, Hoover Institution, Stanford University, 2001-2002.

Academy Scholar, Harvard Academy for International and Area Studies, Harvard University, 1995-1998.

### EDUCATION

Ph.D., Harvard University, Department of Government, November 1998.

A.B., Dartmouth College, 1990, Magna Cum Laude, High Honors in Government, Phi Beta Kappa.

### PUBLICATIONS

#### *Books*

Daniel N. Posner, 2005, *Institutions and Ethnic Politics in Africa*, Cambridge University Press (Political Economy of Institutions and Decisions series). [2006 Luebbert Award for Best Book in Comparative Politics; 2005 *Choice* Outstanding Academic Title.]

#### *Peer-Reviewed Publications*

Daniel N. Posner, forthcoming, "Regime Change and Ethnic Cleavages in Africa," *Comparative Political Studies*.

Daniel N. Posner, 2004, "The Political Salience of Cultural Difference: Why Chewas and Tumbukas are Allies in Zambia and Adversaries in Malawi," *American Political Science Review* 98, 4 (November), pp. 529-545.

Daniel N. Posner, 2004, "Measuring Ethnic Fractionalization in Africa," *American Journal of Political Science* 48, 4 (October), pp. 849-863.

Daniel N. Posner, 2003, "The Colonial Origins of Ethnic Cleavages: The Case of Linguistic Divisions in Zambia," *Comparative Politics* 35, 2 (January), pp. 127-146.

Daniel N. Posner and David J. Simon, 2002, "Economic Conditions and Incumbent Support in Africa's New Democracies: Evidence from Zambia," *Comparative Political Studies* 35, 3 (April), pp. 313-336.

Carles Boix and Daniel N. Posner, 1998, "Social Capital: Its Origins and Effects on Governmental Performance," *British Journal of Political Science* 28, 4 (October), pp. 686-693. Reprinted, in revised form, as Carles Boix and Daniel N. Posner, 2000, "Capital Social y Democracia," *Revista Española de Ciencia Política* 1 (April), pp. 159-185.

*Book Chapters and Non-Peer-Reviewed Publications*

Daniel N. Posner, 2004, "Civil Society and the Reconstruction of Failed States," in Robert Rotberg, ed., *When States Fail: Causes and Consequences* (Princeton: Princeton University Press), pp. 237-255.

David D. Laitin and Daniel N. Posner, 2001, "The Implications of Constructivism for Constructing Ethnic Fractionalization Indices," *APSA-CP* 12 (Winter).

Michael Bratton and Daniel N. Posner, 1999, "A First Look at Second Elections in Africa, with Illustrations from Zambia," in Richard Joseph, ed., *State, Conflict and Democracy in Africa* (Boulder, CO: Lynne Rienner, 1999), pp. 377-407.

Daniel N. Posner, 1995, "Malawi's New Dawn," *Journal of Democracy* 6 (January), pp. 131-145.

*Working Papers and Papers Under Review or in Progress*

"Sources of Ethnic Identification in Africa" (with Edward Miguel). [An earlier version of this paper, written jointly with Alicia Bannon and Edward Miguel, was published as *Afrobarometer Working Paper* No. 44 (2004)].

"Why Does Ethnic Diversity Undermine Public Goods Provision?: An Experimental Approach," IZA Discussion Paper No. 2272 (August 2006) (with James Habyarimana, Macartan Humphreys, and Jeremy Weinstein).

"The Implications of Constructivism for Studying the Relationship Between Ethnic Diversity and Economic Growth."

"Ethnic Identifiability: An Experimental Approach" (with James Habyarimana, Macartan Humphreys, and Jeremy Weinstein).

"Social Focal Points," (with James Habyarimana, Macartan Humphreys, and Jeremy Weinstein).

"Group Preferences or Group Strategies? Untangling the Determinants of Successful Collective Action Among Ethnic and Gender Groups" (with James Habyarimana, Macartan Humphreys, and Jeremy Weinstein).

"African Borders as Sources of Natural Experiments."

"The Political Sources of Religious Identification: A Natural Experiment along the Côte d'Ivoire-Burkina Faso Border" (with John McCauley).

"The Institutionalization of Political Power in Africa" (with Daniel Young).

"Making Social Capital Work: A Review of Robert Putnam's *Making Democracy Work: Civic Traditions in Modern Italy*," Harvard University Center for International Affairs Working Paper No. 96-4 (1996) (with Carles Boix).

## **AWARDS AND PRIZES**

Carnegie Scholar, Carnegie Corporation of New York, 2003-2006.

Gregory Luebbert Award, 2006, awarded by the Comparative Politics section of the American Political Science Association for the best book in Comparative Politics published in the previous two years, for *Institutions and Ethnic Politics in Africa*.

Nominee, UCLA Copenhaver Award for Innovation in Teaching with Technology, for Political Science 50R, 2005.

Sage Award, 2004, awarded by the Comparative Politics Section of the American Political Science Association for the best paper in Comparative Politics presented at the previous annual meeting, for “The Political Salience of Cultural Difference: Why Chewas and Tumbukas are Allies in Zambia and Adversaries in Malawi.”

Gabriel Almond Award, 1999, awarded by the American Political Science Association for the best doctoral dissertation in the field of Comparative Politics in the previous two years, for “The Institutional Origins of Ethnic Politics in Zambia.”

Rockefeller Prize, 1990, for the best undergraduate thesis written in the field of Comparative Politics in the Department of Government at Dartmouth College.

## **GRANTS AND FELLOWSHIPS**

Eligible Fellow, Center for Advanced Study in the Behavioral Sciences, Stanford, CA.

Blended Instruction Case Studies Program, UCLA Faculty Committee on Educational Technology, grant to develop a web-based version of Political Science 50: Introduction to Comparative Politics, 2004 (\$14,247).

Carnegie Corporation of New York, grant for a project on “Ethnicity and Africa’s Development Failure,” 2003-2005 (\$100,000).

Russell Sage Foundation, grant for a project on “Ethnic Identity, Collective Action, and Trust: An Experimental Approach,” 2003-2006, with co-PIs James Habyarimana, Macartan Humphreys and Jeremy Weinstein (\$197,754).

Harry Frank Guggenheim Foundation, grant for a project on “Ethnic Identity, Collective Action, and Conflict: An Experimental Approach,” 2003-2005, with co-PIs Macartan Humphreys and Jeremy Weinstein (\$29,608).

Harvard Academy for International and Area Studies, grant for pilot work on project on “Ethnic Identity, Collective Action, and Conflict: An Experimental Approach,” 2003, with co-PIs Macartan Humphreys and Jeremy Weinstein (\$7,120).

UCLA Center for Comparative and Global Research, grant to convene a two year Working Group on African Political Economy, 2002-2004 (\$30,000).

UCLA Faculty Career Development Award, 2001-2002.

Cattell Fellowship, Department of Political Science, UCLA, 2000-2001.

UCLA Academic Senate Grants, 1999-2000, 2000-2001, 2001-2002, 2002-2003, 2003-2004, 2004-2005.

National Science Foundation Dissertation Improvement Grant, 1995.

Mellon Foundation Dissertation Research Fellowship, Spring/Summer 1995.

Social Science Research Council, International Predissertation Fellowship, 1993-1994.

Institute for the Study of World Politics, Dissertation Fellowship, 1992-1993.

#### **SELECTED PROFESSIONAL TALKS AND PAPER PRESENTATIONS**

- “When and Why do Some Ethnic Cleavages Become Politically Salient Rather Than Others? Applications of a Simple Model,” presented at the Centro de Investigación y Docencia Económicas (CIDE), Mexico City (6 October 2006); University of California, Irvine (18 March 2005); the University of Chicago (12 April 2004); Columbia University (8 March 2004); MIT (4 March 2004); UCSD (15 December 2004); Stanford University (20 October 2003); NYU (1 October 2003); the Laboratory in Comparative Ethnic Processes (LiCEP) (10 May 2002); and Santa Fe Institute (12 January 2002).
- “Why Does Ethnic Diversity Undermine Public Goods Provision?: An Experimental Approach” (with James Habyarimana, Macartan Humphreys, and Jeremy Weinstein), presented at the Annual Meeting of the American Political Science Association (2 September 2006); Caltech (23 May 2006); University of Pennsylvania (7 April 2006); Northwestern University (19 January 2006); University of Michigan (18 January 2006); and the UCLA Behavior, Evolution and Culture Seminar (9 January 2006).
- “African Borders as Sources of Natural Experiments,” presented at the Working Group in African Political Economy (WGAPE) (14 April 2006); and the Yale Program on Agrarian Studies (17 February 2006).
- “Ethnic Diversity and Local Public Goods Provision: Evidence from Kampala, Uganda,” presented at the World Bank conference on New Frontiers of Social Policy, Arusha, Tanzania (14 December 2005).
- “Sources of Ethnic Identification in Africa” (with Edward Miguel), presented at Yale University (24 October 2005); and the Working Group in African Political Economy (WGAPE) (12 March 2004).
- “The Implications of Constructivism for Studying the Relationship Between Ethnic Diversity and Economic Growth,” presented at the World Bank (11 May 2005); the Annual Meeting of the American Political Science Association (2 September 2004); Duke University (9 February 2004); and meetings of the Constructivist Approaches to Ethnic Groups working group (8 December 2002 and 27 August 2003).
- “The Political (and Situational) Sources of Ethnic Identification in Africa,” presented at the University of Michigan (27 January 2005) and NYU (16 November 2004).
- “Ethnic Identifiability: An Experimental Approach,” (with James Habyarimana, Macartan Humphreys, and Jeremy Weinstein), presented at the University of Southern California (22 September 2004); the Annual Meeting of the American Political Science Association (2 September 2004); and the Laboratory in Comparative Ethnic Processes (LiCEP) (8 May 2004).
- “Group Preferences or Group Strategies? Untangling the Determinants of Successful Collective Action Among Ethnic and Gender Groups (with James Habyarimana, Macartan Humphreys, and Jeremy Weinstein), presented at the Annual Meeting of the American Political Science Association (2 September 2004).
- “Regime Change and Ethnic Cleavages in Africa,” presented at the Working Group in African Political Economy (WGAPE) (4 June 2004); and Stanford University (27 April 2001).
- “The Political Salience of Cultural Difference: Why Chewas and Tumbukas are Allies in Zambia and Adversaries in Malawi,” presented at the Annual Meeting of the American Political Science Association (30 August 2003); the Laboratory in Comparative Ethnic Processes (LiCEP) (9 May 2003); the Working Group in African Political Economy (WGAPE) (3 May 2003); the University of Chicago (2 April 2003); the Hoover Institution (22 May 2002); and Santa Clara University (21 February 2002).

- “Ethnic Fractionalization in Africa: How Should it be Measured? What Does it Explain About Economic Growth?” presented at UCLA (4 June 2003); Claremont Graduate School (12 April 2003); the Annual Meeting of the American Political Science Association (30 August 2002); the Laboratory in Comparative Ethnic Processes (LiCEP) (21 April 2000); and the World Bank (29 March 2000).
- “Tribal and Language Group Voting in Zambia: Documenting Variation Using a New Data Set,” presented at the Annual Meeting of the American Political Science Association (30 August 2002).
- “Ethnic Identity, Collective Action, and Conflict: An Experimental Approach” (with Macartan Humphreys and Jeremy Weinstein), presented at the Working Group in African Political Economy (WGAPE) (28 September 2002); and the Annual Meeting of the American Political Science Association (30 August 2002).
- “The Colonial Origins of Ethnic Cleavages: The Case of Linguistic Divisions in Zambia,” presented at the Laboratory in Comparative Ethnic Processes (LiCEP) (23 March 2001); and UCLA (19 February 1999).
- “Measuring Ethnic Identities and Attitudes Regarding Inter-group Relations: Methodological Pitfalls and a New Technique,” presented at the Laboratory in Comparative Ethnic Processes (LiCEP) (21 October 2000).
- “Political Institutions and Ethnic Cleavages in Zambia,” presented at Princeton University (26 September 2000).
- “Is There Economic Voting in Africa?” (with David Simon), presented at the Annual Meeting of the American Political Science Association (3 September 2000) and Stanford University (28 April 2001).
- “Civil Society and the Reconstruction of Failed States,” presented at the World Peace Foundation conferences on Reinvigorating and Resuscitating Weak, Vulnerable and Collapsing States (4 June 2000 and 20 January 2001).

## TEACHING

### *Undergraduate*

PS 50R: Introduction to Comparative Politics (Research Version)  
PS 151A: Government and Politics of Africa  
PS 169A: Democratic Transitions  
PS 167C: Political Economy of Development  
PS 191H: Research Design Seminar for Honors Thesis Writers  
PS 197D: Ethnic Politics in Sub-Saharan Africa

### *Graduate*

PS 241: African Politics Field Seminar  
PS 259: Comparative Politics Workshop  
PS 292A: Hypothesis Testing and Research Design

## ADDITIONAL ACTIVITIES

Editorial Board Member, *Journal of Politics*, 2005-present.

Advisory Board Member, Minorities at Risk Project, 2002-present.

Member, Laboratory in Comparative Ethnic Processes (LiCEP), 1999-present.

Organizer (with Edward Miguel), Working Group in African Political Economy (WGAPE), 2002-present.

Organizer, UCLA Comparative Politics Workshop, 2005-present.

Section Organizer, Comparative Politics of Developing Countries, 2007 APSA Annual Meeting.

Chair, Luebbert Prize Committee, APSA Comparative Politics Section, 2007.

Member, Sage Prize Committee, APSA Comparative Politics Section, 2005.

Visiting Scholar (non-resident), Center for International Studies, University of Southern California, 2003-2004.

Executive Committee Member, Globalization Research Center - Africa, UCLA, 2000-2002.

Faculty Advisory Committee, James S. Coleman African Studies Center, UCLA, 1999-2002.

International Election Monitor for the National Democratic Institute of International Affairs, Malawian Presidential and Parliamentary Elections, 17 May 1994.

Reviewer for the *American Political Science Review*, *American Journal of Political Science*, *Comparative Politics*, *World Politics*, *Journal of Politics*, *Comparative Political Studies*, *Journal of Economic Behavior and Organization*, *World Development*, *Rationality and Society*, *Social Science Quarterly*, *Economic Development and Cultural Change*, *Journal of Modern African Studies*, *Africa Today*, *Studies in Comparative International Development*, *Political Research Quarterly*, WW Norton & Co., Cambridge University Press, Westview Press, Indiana University Press, Lynne Rienner Publishers, *Encyclopedia Britannica*, and the National Science Foundation.